App. F. IX-4

1930-1.

File No. 35-30

Previous References
D. O. f 35-30 (1-2)
" 35-30 (3-5)
" 35-30 (6-15)

Serial Nos. 1-20

(D. O. f)

Preserve.

Later References
D. O. f 65-31 (2)
D. of E. 14-33 (1-3)
" 27-34. (1-2)

Preserve

p. 44 E)

General and Revenue Secretariat.

Serial Nos. 1 to 12

Part B for Nov. 31

SUBJECT.

Agency of Messrs Burn and Co for the sale of sandal oil in Canada.

D 2574 dt 26.11.31.

To Dir D.O.F.

Forwards a Copy of draft Agreement re :—

19

Serial No.

Letter no. 150 dated 8th July 1931 from the Dir. S.O.E. recommending that the Agency of Messrs Price Bros. may be limited for the present for a period of one year and that it may be continued for a longer period if necessary if their work during the current year should be satisfactory.

Asst. Members orders on the p.u. I think the conditions of this agency have been defined. Perhaps they are the same as those for sale in U.S.. If this is the position, the Director's proposal to allow this agency for one year may be sanctioned.

Sd. M.N.Jo. 15/7

2 Write to Dir. accordingly.

Sd. D.S. 15/7

3 The conditions of Agency have not been defined. Only the a schedule of rates for the sale of oil in Canada has been fixed with permission to reduce the rate by 5% cents. The rates granted for Canada are lower than those prevailing in U.S. Since it is proposed to sanction the Agency formally for a period of one year, a report may perhaps be obtained about

NOTE—Contn. Sheet.

File No. 35 of 1930

General and Revenue Secretariat

the terms of Agency, such as Commission payable, Bond Agent, Security for the old Rent between & Canada for above with proper

1 Dept 21-7-31

MOS 21-7-31

Dept Secretary 22-7-31

(If number)

5 Dept Yes

25/7/31

2617

6 Dept. Canada 7 Copies

28-7-31 27-7-31

No 8: 5-83 D 29-7-31

The Director of S.D.F.

Requests him to be so good as to state the terms under which the agency at Canada is to work such Commission payable to them, bearing for his oil &c

MOD 584 Copy & T.C. London

Letter no. 89-8-2 2nd Sept. 1931

from the Dir. S.D.F. forwarding

Copy of a draft Agreement between the

by him with respect to the Canadian Agency

TIME OF THE 8.0.00 1931 S76

GEN. & REV. SECRETARIAT 5 AUG 1931 DEVELOPMENT BRANCH

General and Revenue Secretariat — File No. 35 - 11 of 1930

Serial No.

8. The Trade Commissioner sent to the Dir. S.D.T. a draft agreement proposed to be obtained from Messrs Burn for the Director while accepting this as the basis, has amplified clauses 1, 2, 5 to 8, and 10. Clauses 12 to 18 onwards are proposed to be added on by the Dir. The Govt. Advr. may perhaps be consulted, this is the General Secy. about the suitability of the draft proposed by the Dir.

Submitted for orders. [Copy of the Sales Agreement by Messrs Burn & Co. for Sale of oil in Burma has not yet been received].

No. 79 31

Last

9. The Trade Commissioner has proposed that the agreement may be for a period of two years from 1st April 31. The Director however thinks that the period may be fixed at only one year for the present. Of this six months have already elapsed.

The draft agreement proposed by the Director is further than the one suggested by the Trade Commr.

10. If approved the draft may be got examined in the Law Deptt in the first instance.

Note

8-9-31

(Dev Secy)

NOTE—Contn. Sheet.

WD 02553—G PB—50,000—8-7-30

4 96

GJ File No. 35 of 193 0

General and Revenue Secretariat

11 by T.C.

The draft agreement submitted for approval was drafted after I had a personal discussion with the Chairman of the Company. The firm is quite satisfied with what they term a "gentlemans agreement". The Chairman mentioned to me that all that was necessary was that his firm should be regarded as sole agents for the disposal of Standard oil in Canada. Instead of an elaborate formal agreement, We thought it would be quite sufficient if a letter embodying similar to the draft letter submitted were sent to the firm. The Annual Canadian Sales are not likely to exceed 4000 lbs. and the stock will not be more than 2500 lbs at any given time. In view of this, it does not appear to be essential to have an elaborate formal agreement.

The agreement drawn by the Dept of S.O.F. no doubt brings out all the points included in my draft letter but it seems to me that the additions made by the Director in clauses (5), (6), (7) & (8) appear to be unnecessary. Also Cl (3) would be regarded as curious considering that the firm is one of standing and the amount of business involved in their transactions with us is comparatively very small.

19 Further, I think the object of entering into an elaborate agreement of this kind for the period [illegible] year is not very serious somewhat hypothetical. No useful business relationship can be expected to develop in the short space of one year. The company should be given a fair

Serial No.

Chance & Star really. Even two years would be regarded as a short period. After all the Canad market is limited in scope and what the firm endeavours to do is to spread the good will of the Lysol oil and secure sales when other Canada products are finding a market. They are asked to do this & some short trial & the fact that they have several customers & their own who are also sometimes in the market for Sandalwood oil, also. Instead of seeming & making them feel that the agency is an intricate one, it would be more in accordance with business dealings in the west & such like just a simple understanding with the firm for a period of 2 years at least.

2nd Member) MK 15/9/31 Hbr 16/9/31

13 The Dept. Sec. will please discuss this matter with me. Is there a commitment with the Manager of Burt Co that their agency will be for 2 years & that nothing beyond the drafts sent by the T. C. will be insisted upon? J/17

14 I have discussed 17/9 the matter with the Dept. Sec.

OFFICE OF THE SECOND MEMBER OF COUNCIL 12 SEP. 1931 No. 788

NOTE—Contn. Sheet.

Who say that though there is no commitment, it is desirable to give them a longer period than a year so as to enable them to get more customers + establish the reputation of our oil. This firm are our agents in America + it is proposed to renew that agency for 2 years at least. I think therefore that the agency for Canada might be fixed for 2 years from April 1931 + the Co asked to execute an agreement on the lines suggested by the Dr of Industries + C

15. The Law Dept might be consulted regarding the adequacy of the draft agreement

JPD
12/9

11/12/9
MW
4/9/31

Law Dept)

1b The proposed agreement appears to be drafted on lines very similar to the Sales agreement entered into with this Company for business in U.S.A. This latter agreement, I remember, was very carefully examined from the legal point of view in the file relating to it, which may now

71
Law

Serial No.

71
Law

Therefore be ready for put up for reference

Dep Box
(S.O.7)

Dep
16/9

16/9

Letter of 18.8.31 from the Trade Comm. Reports that the question of the Canadian Agency will be taken up after Mr Ranganathan's arrives in London.

17 Subj. to the draft Agreement has been called for in S.O. 7 2-29 & will if appd be put up when it is received from the Director.

Law
24/9

Gen B.
Approved
25/9

24/9/31

18

Copies of the agreements have been sent to the S.I.D.B. are put up in the Linked file. They may be sent back as desired.

18.5.6.31.

KS

Mr
6.10.31

1.12.28
Dep 2-9-9.

Received
Dep
8/10

19 The agreement as drafted by the Director requires the necessary preamble etc. to be put in. For reasons stated in para 8 of the legal opinion in the linked file, the sentence about the Company's liability to remit amounts remaining

NOTE—Contn. Sheet.

G.S. File No. 335 of 193 D

General and Reven
Secretariat

unpaid after six months after the date of sale, may be omitted, as in the Sales Agreement executed in the linked file. If appd the Govt Advocate will be requested to examine the draft and make the necessary amendments.

Gen Secy) MG 10/10.

Yes Bm 10/10

Forwarded with Compliments to the Government Advocate for favour of opinion & necessary action.

B.O.

Bhperalao

for Gen Secy to Govt.

13/10/31

G.O. No. P 335 of 31 dated 13th October 193

GOVT. ADVOCATE'S OFFICE
13 OCT. 1931
BANGALORE.

No 335/31-32
dt 13.10.31

93

Returned with compliments.

The preamble portion is typed separately and attached to the draft agreement. The paragraph relating to the Company's liability to remit the amounts remaining unpaid is slightly altered to get over the objections referred to in para. 8 of the legal opinion in the linked file. Some slight alterations are made in red ink in the draft. With the above alterations the draft agreement may be adopted.

G.O. No. 574/31-32
dt 4.11.1931

GENERAL SECRETARY
10 OCT. 1931
No. 2235

GENERAL SECRETARY
4 NOV. 1931
No.

Bangalore,
3-11-1931.

Government Advocate.

Dev Secy) MG 5/11

Please put up a clean draft of the agreement as recommended by the Law Dept. MG 6/11

6/11/31

Serial No.

28 Clean draft of the agreement as revised by the Govt. Advocate is submd.
H 17.11.31 to Definite orders of Govt would be necessary for acceptance of the condition no 11 in regard to the rate of Commission allowable to the Company. 27) We made Comm.n recommendation to fix Bank's Comm.n of 4½%, which is the figure adopted in the draft agreement, may be accepted.

KO 7.11.31

Dev Sec'y 28 I agree. 7.11.31

2nd member Hon'ble Finl Secy

29 Re clause 4 of the agreement (draft) I have to point out that there are no Government Bankers in Canada. Apparently what is intended the enquiry is — payment is to be made in Canada to the account of the Govt bankers in London - Messrs Cox's &c. If so, that point may be made clear.

16-4-31

28/4

30 I have made a slight addn in Cl 4. to make it clear. The draft may now be approved Encl.

21/11

23/4

H 1551/12-11-31

OFFICE OF THE SECOND MEMBER OF COUNCIL
19 NOV. 31
No. 5165

NOTE—Contn. Sheet.

WD 70—GBPM—60,000—13-8-31

10

927. 2087/ Q 943

File No. 35 of 1930

General and Revenue Secretariat

3/ Sent with a draft.

18-23.11.31

Approval.

Mcy

Secy 28/11/31

June 28/11

25/11

Tue 25/11/31

POLITICAL SECTION
25 NOV 1931
CENL. & REV. SECT

Letter No. 25-74926-11-31 to the Dir. S.D.T. forwarding a copy of draft agreement as approved by Govt. and requesting that arrangements may be made to have the agreement formally executed early.

Copy to T.C.

CENL. & REV. SECRETARIAT
1 DEC 1931
7/12
DEVELOPMENT BRANCH.

Tel. Address:— Sandal Bangalore

GOVERNMENT OF MYSORE

OFFICE OF THE FIRST MILL, OIL 14 JULY 1931 No. 360

(1) SANDALWOOD OIL FACTORY

D 1514 Bangalore, 8th July 1931

No. 150/2

GEN. & REV. BRANCH. 13 JULY 1931 DEVELOPMENT BRANCH.

S.O.F. 35-30-16

1/7

FROM

C. RANGANATHA RAO SAHIB, ESQ., B.A., B.L.,
DIRECTOR, SANDALWOOD OIL FACTORY IN MYSORE,
BANGALORE.

To

The Secretary to the Government of Mysore,
Development Departments, BANGALORE.

Sir,

With reference to your letter No.D.9471/S.O.F. 35-30 dated 9th April 1931, I enclose copy of a letter received from the Trade Commissioner dated 30th April 1931 in respect of the Canadian Agency. I also enclose for favour of submission to Government copy of my reply to the Trade Commissioner.

I beg to state that as it is reported that other firms are giving themselves out as Agents of the Mysore Government in Canada, it is desirable that the position of Messrs. Bush & Co. should be made clear by the execution of a definite agreement. I am however, of opinion that the agency may be limited for the present for one year. The position may be reviewed after 1st April 1932 and the agency conferred on the firms for a longer period if necessary, if their work during the current year should be satisfactory.

I have the honour to be,

Sir,

Your most obedient servant,

C Ranganatha Rao Sahib
DIRECTOR.

Definite proposals as to this may be called for from Dir.
DS 11-7-31

(1st member) MWM 11-7-31

I think the conditions of this agency have been now defined perhaps they are the same as those for Sales in the U.S. If this is the position the proposal to allow Dir. to accept seems fair. This agency for one year only. DS 15-7-31 MWM 15-7-31

Copy of letter dated 30th April 1931 from the Trade Commissioner for Mysore in London, to The Secretary to Government Development Departments, Bangalore.

==========

CANADIAN AGENCY.

In acknowledging receipt of your recent cablegram approving of my suggestion to reduce the rates for Sandalwood Oil in Canada by 50 cents per lb. I am glad to be able to inform you that Messrs. W.J. Bush & Co., have as a result of this reduction, booked a contract for 31 cases with the Palmolive Co., Canadian Branch, at $6.50, delivered Toronto, duty less, less 1% for cash against delivery.

You will agree that this is a satisfactory rate, and I am glad to be able to report that the Canadian agency has started with such an appreciable business immediately on receipt of your approval of the rate I had recommended.

==========

M.B. Kawari Reddy
Director,
Sandalwood Oil Factory.

(2

Copy of letter dated 8th July from the Director, Sandalwood Oil Factory, Bangalore, to The Trade Commissioner for Mysore in London.

==========

I have received your letter dated 14th May 1931 enclosing a copy of the agreement you propose to have executed with W.J. Bush & Co., in respect of their Canadian Agency and note that you consider it important that that firm should have the assurance of their appoi tment as agents of Government in view of the fact that two other firms are putting themselves forward as Government Agents.

In view of the fact that other firms, particularly Messrs. Fritzsche Brothers had sold a good deal of Sandalwood Oil in Canada in the days of Messrs. Essenfleur Ltd., Government are of opinion that the work of Messrs. Bush & Co., may be watched before any agreement is executed with them. I enclose a copy of the Government letter dated 9th April relating to this subject. As you consider that it is important that Messrs. Bush & Co. should have some assurance in respect of their appointment as Agents, I have separatel addressed Government that they may be appointed as Agents on the terms included in the enclosure to your letter under reply with the modification that the Agency may for the present be limited for a period of one year and that the position be reviewed on 1st April 193 with reference to the work done by the firm. In the meanwhile, I hav not yet received your letter examining the alternative advantages of despatching oil to Canada from Mysore and from London. I enclose a note on the subject for your scrutiny.

==========

M Bhavani Shankar
Director
Sandalwood Oil Factory.

(4

STATEMENT SHOWING THE COST OF TRANSPORT OF 1 CASE (VALUED AT £100/-) OF SANDALWOOD OIL TO CANADA.

		Direct to Canada		From Mysore to London.	FROM London to Canada.	Total:
1. Railway freight from Mysore to Bombay		Rs. 9-0-0		Rs. 9-0-0	-m---	
2. Sea freight from Bombay 100sh. per ton of 40 c.feet.		5-5-4		2-0-0	7-11-6	
3. Insurance	8/3%	5-8-0	3/9%	2-8-0	9-5-6	
4. Handling		3-8-0		3-8-0	----	
5. Miscellaneous Charges		0-4-0		0-4-0	5-0-0	
		23-9-0		17-4-0	22-1-0	
6. Cost of packing into 1 lb. tins.					14-2-8	
						(Rs 7-4-+36-
		Rs. 23-9-0	Rs. (	17-4-0	Rs. 36-3-8)=	Rs. 53-8-0

1. Cost of 1 lb. bottles and 5 lb. tins not included in the above.
2. Cost of landing charges, warehousing and insurance will have to be added to the charges for despatch from London to Canada. (in London)
3. Loss of oil due to emptying the tins and repacking them in 1 lb. and 5 lb. tins will have to be taken into consideration.

Rs

Appendix F G—1

SUBJECT.....

.....

.....

Section S. D. 7.

File No. 38.30

Serial No. 47

No. D583

Diary No. of letter replied to.....

General and Revenue Secretariat

( )

the 193 .

To

The Dir. S.D.F.

Date of issue 28/7/37

Signed by H. McNamara for

Sir,

With reference to your letter no. 1509 of 4th July's recommending that the Agency of Messrs Bruce Bros. for sale of Sandal oil in Canada may be ~~[illegible]~~ continued for the present for a period of 1 year, I am directed to request you to be so good as to state the terms under which the Agency is to work, such as Commission payable to them, Security for the oil consigned [over

List of enclosures.....

Copied by

Examined by

D 584

WD 02559—GPB—25,000—25-6-30

2 Spare T.C. for the proposed & necessary action. MR 27.7.37

MR to Shaw 4 27.7.37

to them

No D 588 6

D.Srinivasa Iyengar, Esq., B.A.,

XXXXXXXXXXXXXXXXXXX

The Director of Sandal Oil Factory in Mysore,

Bangalore.

With reference to your letter No.150 dated 8th July 1931 recommending that the Agency of Messrs.Bush & Co., for sale of Sandal Oil in Canada may be limited for the present for a period of 1 year, I am directed to request you to be so good as to state the terms under which the Agency is to work, such as commissions payable to them, security for the oil consigned to them &c.

I have the honour to be,

Sir,

Your most obedient servant,

for Secretary to Government,
Development Department

MK.

TRADE COMMISSIONER
FOR MYSORE
IN LONDON.

Telephone:
GERRARD 4412

Telegrams:
MYSOF, WESTRAND, LONDON.

GRAND BUILDINGS,
TRAFALGAR SQUARE,
LONDON, W.C.2.

18th August, 1931.

D 997

GEN. & REV. SECRETARIAT
7 SEP. 1931
DEVELOPMENT BRANCH.

DEVELOPMENT SECRET
7. SEP. 1931

The Secretary to the Government of
H.H. the Maharaja of Mysore,
Development Department,
BANGALORE.

Dear Sir,

CANADIAN AGENCY.

With reference to your letter, D.583, dated the 29th July, to the Director, Sandalwood Oil Factories in Mysore, I write to say that a draft agreement was sent to the Director from this office some months ago. In reply the Director informed me that the question of a definite agreement might be postponed until later, since he thought it advisable to study the question again after the total amount of business obtained by Bush & Co., during the twelve months was known.

This question is, therefore, held up temporarily until Mr. Ranganatha Rao Sahib reaches London, when it will be taken up again and a further letter sent to Government in regard to the execution of a definite agreement.

Yours faithfully,

Trade Commissioner for
Mysore in London.
(In charge).

Tel. Address :—"Sandal Bangalore"

GOVERNMENT OF MYSORE

SANDALWOOD OIL FACTORY

Bangalore, 2nd Sept. 1931

No. 895/3

GEN. & REGL. SECRETARIAT
3 SEP. 31
DEVELOPMENT BRANCH.

FROM N. RAMA RAO ESQ., B.A., B.L.,

DIRECTOR, SANDALWOOD OIL FACTORY IN MYSORE,

BANGALORE.

To

The Secretary to the Government of Mysore,
Development Departments, BANGALORE.

OFFICE OF THE SECOND MEMBER OF COUNCIL
4 SEP. 1931
No. 5606

Sir,

With reference to your letter No.D.583/S.O.F. 35-30-17 dated 29th July 1931 requesting me to state the terms under which the agency is to work, I have the honour to forward herewith a draft agreement drawn up by me in respect of the Canadian Agency. I also enclose a copy of the agreement which the Trade Commissioner for Mysore in London proposed to execute with Messrs. W.J. Bush & Co., in respect of their Canadian Agency for the sale of Mysore Government Sandalwood Oil. This was received by me under cover of his letter dated, 14th May 1931 a copy of which is also enclosed for the information of Government.

I have since received a letter from the Trade Commissioner dated 14th July 1931, enclosing copy of a letter he had received from Mr. St. Alphonse the Canadian Manager of Messrs. W.J. Bush & Co., in connection with the interview regarding the Canadian business. The Trade Commissioner states in this letter that he endeavoured to reduce Messrs. Bush & Co's commission of 4½% but in view of the facts mentioned by Mr. St. Alphonse he is satisfied that the commission is not excessive.

I have the honour to be,
Sir,
Your most obedient servant,

N. Rama Rao

DIRECTOR.

mvm

Copy of letter dated 14th May 1931 from the Trade Commissioner for Mysore in London, to The Director, Sandalwood Oil Factory.

==========

CANADIAN AGENCY.

I enclose herewith copy of an agreement I propose to have executed by Messrs. W.J. Bush & Co. in respect of their Canadian agency for the sale of Mysore Sandalwood Oil. I have authorised them, pending final approval of the agreement from India, to consider themselves as sole agents for the sale of genuine Mysore Government Sandalwood Oil in Canada.

It appears that two other firms - Messrs. Fritzsche and Ungerer - have been informing the trade that they are agents for Mysore Sandalwood Oil, and hence it is important to give Messrs. W.J. Bush the assurance mentioned above, pending receipt of Gover: ment orders on the draft agreement I am sending you.

==========

Director,
Sandalwood Oil Factory.

DRAFT LETTER.

4th May 1931.

To

The Secretary,
Messrs. W.J. Bush & Co.
432 St. Helen Street,
MONTREAL CANADA.

Dear Sir,

In reference to our recent correspondence and discussions with Mr. J.M. Bush in London, we now confirm the appointment of W.J. Bush & Company (Canada) Limited as sole accredited Selling Agents in Canada of Mysore Government Distilled Sandalwood Oil in the following terms and conditions:-

1. The Sandalwood Oil shall be supplied to the Company by the Trade Commissioner either from India or London in original cases. The Trade Commissioner shall pay the freight and other charges of shipment to the port of Montreal or to Toronto, Winnipag or Vancouver as well as Customs duty on import into Canada. The Company shall arrange at its own expense to take delivery of the oil and Warehouse the same to duly insure the stocks against all risks.

2. The oil shall be sold at prices fixed by the Trade Commissioner and no sales are to be made below these prices without his special sanction. To meet the special conditions of the Canadian market, the oil to be repacked if required into bottles or tins of smaller capacity than 25 lbs at the cost of the Mysore Government.

3. In the case of bulk supplies of Sandalwood Oil, the purchasers shall be required to pay the amount of the invoice direct to the Government's bankers in Canada. Credit shall not be allowed for any period exceeding one month. The Government's bankers will advise the Company of the monies paid in by the purchasers from time to time.

4. In cases where Sandalwood Oil is delivered to purchasers in a consignment containing other products of the Company, the purchaser to make payment to the Company direct.

5. The Company shall watch the recovery of all monies due from purchasers within the time stipulated. It shall be liable for all monies recoverable on the sales effected and shall guarantee all purchasers accounts. The Company shall remit to the Government's bankers all outstanding amounts remaining unpaid six months after the date of sale.

6. The Company shall maintain correct and complete accounts and records of all oil received and all sales, receipts, payments and other transactions concerning the same, and all books and accounts and other writings relative to the matters aforesaid shall at all reasonable times be open to the inspection of the Trade Commissioner or any authorised person appointed by him. The Trade Commissioner or such other person shall have the right to copy out the same or any parts thereof.

7. The Company shall submit to the Trade Commissioner complete monthly accounts of all transactions.

8. The cost of advertising shall be borne by the Company.

9. The Company shall not sell or deal in any Sandalwood Oil other than that distilled by the Government. The Mysore Government will not sell or deal in any Sandalwood Oil in Canada during the term of this

Agreement except through the Agency of the Company.

10. As remuneration for its services, the Company will be paid a commission of 4½% (four and one half per cent) on the sale proceeds realised and credited to the Government. This commission shall cover all charges and expenses whatsoever incurred in connection with the sale of the Government Sandalwood Oil in Canada. The Trade Commissioner will pay separately the cost of all audits and cables between Canada and London.

The Trade Commissioner will pay commission and any expenses due to the Company on receipt of monthly accounts.

11. The Agency shall be in force for a period of two years commencing from April 1st 1931 and may be continued thereafter by mutual consent.

The following is the schedule of prices in force at this date.

SCHEDULE OF SELLING PRICES IN CANADIAN DOLLARS.

MYSORE GOVERNMENT.
SANDALWOOD OIL.

Ex Warehouse Montreal or Toronto.	in 25 lbs.	in 1 lb.
1 lb to 4 lbs.	-	$7.60
5 lbs to 9 lbs.	-	$7.50
10 lbs. to 24 lbs.	-	$7.35
25 lbs to 50 lbs.	$7.	$7.25
1 to 5 cases	$6.90	$7.10
6 to 9 cases	$6.80	$7.
10 to 15 cases	$6.70	$6.90
16 to 30 cases	$6.60	$6.80
Over 30 cases	$6.50	$6.70

Ex. Warehouse Winnipeg 10 cents per lb extra

" " Vancouver 20 " " "

TERMS OF PAYMENT. Net cash one month
Less 1% for cash in 10 days.

M. Rama Rau

Director,
Sandalwood Oil Factory,

MM

3 Copies

AN AGREEMENT made this .....
day of .....1931, betweem the Trade - Commissioner for Mysore in London, (hereinafter called the Trade Commissioner), acting for and on behalf of the Government of His Highness the Maharaja of Mysore (hereinafter called the Government) of the one part, and W. J. Bush & Co., Incorporated, a - Corporation organised and existing under the laws of the State of New York, Manufacturing Chemists, with principal office in New York City, U. S. A., (hereinafter called the Company) of the other part,

WHEREBY IT IS AGREED AS FOLLOWS:-

1. The Government hereby appoints the Company to - act as its agents for the sale of the Government - Sandalwood Oil in the Dominions of Canada, upon the terms and conditions hereinafter provided and the - Company agrees to act as such agent upon the said - terms and conditions,

2. * * * * * *

TYPING SECTION
6. NOV. 1931
4-40 P.M.
CENL. & RLY.

AGREEMENT.

1. The Sandalwood Oil shall be supplied to the Company by the Trade Commissioner either from India or London in original cases. The Trade Commissioner shall pay the freight and other charges of shipment to the port of Montreal or to Toronto, Winnipeg or Vancouver as well as Customs duty on import into Canada. The Company shall arrange at its own expense to take delivery of the oil on board the steamer and Warehouse the same, and to duly insure the stocks against all risks.

2. The Company shall be responsible to the Trade Commissioner for all the Sandalwood Oil supplied to them and shall effect full and satisfactory insurance against losses from all causes whatsoeve in respect of all oil held in stock by them or in transit to customers.

3. The oil shall be sold at prices fixed by the Trade Commissioner and no sales ~~are to~~ shall be made below these prices without his special sanction. To meet the special conditions of the Canadian market, the oil ~~to be~~ shall if required be repacked and supplied by the Trade Commission ~~if required~~ into bottles or tins of smaller capacity than 25 lbs. No oil shall be sold except in original containers bearing the seal of the Mysore Government which shall be affixed at the factory or at the place where the oil is repacked and without being supported by a Certificate of Analyses.

4. In the case of supplies of Sandalwood oil, the purchasers shall be required to pay the amount of the invoice direct to the Government's bankers in Canada. Credit shall not be allowed for any period exceeding one month. The Government's bankers will advise the Company of the monies paid in by the purchasers from time to time.

5. In cases where Sandalwood Oil is delivered to purchasers in a consignment containing other products of the company, the purchasers ~~to~~ may make payment to the company. For all such supplies

the company shall undertake to remit such proceeds to Government bankers as they are realised from day to day under advice to the Trade Commissioner.

6. The Company shall watch the recovery of all monies due from purchasers within the time stipulated. It shall be liable for all monies becoming due on the sales effected by it and any credit allowed to purchasers shall be at the risk of the company which shall not be entitled to raise any question of Bad Debts but shall guarantee all purchaser's accounts. The Company shall remit to the Government's bankers all ~~outstanding~~ outstanding on account of default in payment on the part of customers amounts remaining unpaid six months after the date of sale.

7. The Company shall maintain correct and complete accounts and records of all oil received and of sales, receipts, payments and other transactions concerning the same: and all books and accounts and other writings relative to the matters aforesaid shall at all reasonable times during the period of agency and within six calendar months after the expiration or determination thereof be open to the inspection of the Trade Commissioner or any authorised person appointed by him. The Trade Commissioner or such other person shall have the ~~write~~ right to copy out the same or any parts thereof.

8. The Company shall submit to the Trade Commissioner complete monthly accounts of all transactions in such manner as may be prescribed by him.

9. The cost of advertising shall be borne by the Company.

10. The Company shall not sell or deal in any Sandalwood Oil other than that distilled and supplied by the Government. The Mysore Government ~~will~~ shall not sell or deal in any Sandalwood Oil in Canada during the term of this Agreement except through the Agency of the Company.

11. As remuneration for its services, the Company ~~will~~ shall be paid a commission of 4½% (four and one half per cent) on the sale proceeds realised and credited to the Government. This commission shall

cover all charges and expenses whatsoever incurred in connection with the sale of the Government Sandalwood Oil in Canada. The Trade Commissioner will pay separately the cost of all audits and cables between Canada and London. The Trade Commissioner will pay commission and any expenses due to the Company on receipt of monthly accounts.

12. The Agency shall be in force for a period of ~~two~~ Two years commencing from April 1st 1931 and may be continued thereafter by mutual consent.

13. The Company shall at its own expense furnish to the Government, the bond of a Surety Company approved by the Trade Commissioner guaranteeing the payment to the Government of any and all loss or damage not exceeding the total sum of Thirty Thousand Dollars which the Government may at any time and from time to time suffer as the result of the failure of the Company duly to perform this contract in all respects.

14. This agency shall ipso facto determine (save in so far as the rights and remedies of the Government against the Company are concerned) upon the commission by the Company of any irregularity or fraud on the Government in connection with the business relating to this agreement or upon its failing to carry out any of the stipulations contained in this agreement.

15. Notwithstanding anything to the contrary, either of the parties hereto may give to the other three (3) calendar months' notice in writing of its intention to determine this agreement and on the expiration of such period, this agreement shall be wholly determined: without prejudice, however, to the rights acquired and liabilities incurred, if any, prior to the date of such termination under the terms thereof.

16. The Government shall, notwithstanding any provision to the contrary, have the power to terminate the agency in case the Company goes into liquidation, or becomes bankrupt, or goes into the hands of a Receiver, or when there is a material change in the manage-

management, ownership or policies of the Company which is not approved by the Government.

17. At the expiration of the term of the Agency under clause /2 or sooner determination thereof under clauses 14, 15 or 16 of this agreement, the Company shall account to the Trade Commissioner, and deliver to him or his nominee all such Oil as may remain unsold in its custody, together with all contracts and documents and copies of all accounts relating to the sale of Sandalwood Oil.

18. All questions or differences whatsoever which may at any time hereafter arise between the parties hereto touching these presents, or the subject matter thereof, or arising out of or in relation thereto respectively, and whether as to construction or otherwise, shall first be referred to a Committee of two persons sitting in London, one to be nominated by each party. The decision of such Committee on all questi referred to them shall, if unanimous, be final and binding on both parties hereto: but in the event of such Committee not being unanimous the said questions, with the reports of the Committee thereon, the evidence recorded before them, and any further evidence that may be offered by either party shall be referred to an Umpire to be nominated by the Government of Mysore, whose decision on such questions and on th question as to by whom the cost of Arbitration shall be borne, shall be final and conclusive as against both parties hereto: and any payment to be made in accordance with the award of the Committee or of the Umpire, as the case may be, shall be made in Bangalore.

The parties hereby agree that this clause is a submission under the Mysore Arbitration Regulation of 1917, to which all the provisions of that Regulation shall apply, so far as applicable,

The Company hereby consents to submit itself to the jurisdiction of the Courts in Mysore in all matters relating to this agreement now required to be settled by srbitration: and agrees that a service of notice or summons duly sent by Registered Post to the address of the

17

of the Company given above shall be valid, effective and binding.

The Company hereby consents that Judgment for any amounts found to be due from it by an award of the Committee or of the Umpire, or a Judgment by the Courts in Mysore may be entered against it in any Court, dominion or in any other country where the Company may be doing business upon proof of the award or Judgment as the case may be.

The interpretation of this contract and the rights and obligations under it of the parties thereto, shall be determined in accordanc with the law as in force in Mysore.

IN WITNESS WHEREOF the Trade Commissioner for Mysore in London on behalf of the Government of Mysore has hereunto set his hand, and W.J. Bush & Co., Inc., Canada have caused these presents to be signed by it and its corporate seal to be hereunto affixed the day and the yea first above writte.

Appendix F G—1]

SUBJECT .....

.....

.....

4 copies of this letter and 3 copies of the agreement

Section S.D.7

File No. 35-3D

Serial No. 19

Diary No. of letter replied to .....

No D 2574 (Secret)

To The Hon. S. D. F.

Sir,

General and Revenue Secretariat

( )

the 193

With reference to your letter No. 895 of 2nd Sept. 1931 forwarding copy of a draft agreement drawn up by you in respect of the Banadar Mines of Messrs Buck & Co., Ltd., I am directed to forward herewith a draft agreement as revised by the Govt. Hon. and approved by you.

* Date of issue 26/11/31

Signed by M. N. Ramachandra Rao

and to request that arrangements may be made to have the agreement formally executed without delay. The agreement with Messrs Buck for ~~for~~ for sale of ~~gold~~ mines will be in force for a period of 2 years from 1.9.31

List of enclosures .....

Copied by .....

Examined by .....

I have the honour to be Sir Your obedient servant

for Secretary

23.11.31

Please see the agreement as altered a Carbon copy of the letter

D 2574 Copy & T.C. proceed to Kolar for

GOVERNMENT OF HIS HIGHNESS THE MAHARAJA OF MYSORE

General and Revenue Secretariat

No. D 2574/Rev Dated, Bangalore 25th November 1931.

Sv. 7 31-32-19

From

B. T. KESAVAIENGAR, Esq., B.A.,
Secretary to the Government of His Highness the Maharaja of Mysore,
Development Department.

To

N. Rama Rao, Esq., B.A., B.L.,
Director of Sandal Oil Factory,
Bangalore.

Sir,

With reference to your letter No.895 dated, 2nd September 1931, forwarding copy of a draft agreement drawn up by you in respect of the Canadian Agency of Messrs. Bush & Co., I am directed to forward herewith a draft agreement as revised by the Government Advocate and approved by Government and to request that arrangements may be made to have the agreement formally executed without delay. The agreement will be in force for a period of 2 years from 1st April 1931 and the Agents will be allowed a commission of 4 1/2% on the sale proceeds realised and credited to Government.

I have the honour to be,

Sir,

Your most obedient servant,

for Secretary to Government,
Development Department.

A.M.R.4.
25-11.

AN AGREEMENT made this .....day of.....1931, between the Trade Commissioner for Mysore in London, (hereinafter called the Trade Commissioner), acting for and on behalf of the Government of His Highness the Maharaja of Mysore (hereinafter called the Government) of the one part, and W.J.Bush & Co., Incorporated, a Corporation organised and existing under the laws of the State of New York, Manufacturing Chemists, with principal office in New York City, U.S.A., (hereinafter called the Company) of the other part,

WHEREBY IT IS AGREED AS FOLLOWS;-

1. The Government hereby appoints the Company to act as its agents for the sale of the Government Sandalwood Oil in the Dominions of Canada, upon the terms and conditions hereinafter provided and the Company agrees to act as such agent upon the said terms and conditions,

1. The Sandalwood Oil shall be supplied to the Company by the Trade Commissioner either from India or London in original cases. The Trade Commissioner shall pay the freight and other charges of shipment to the port of Montreal or to Toronto, Winnipeg or Vancouver as well as Customs duty on import into Canada. The Company shall arrange at its own expense to take delivery of the oil on board the steamer and Warehouse the same, and to duly insure the stocks against all risks.

2. The Company shall be respensible to the Trade Commissioner for all the Sandalwood Oil supplied to them and shall effect full and satisfactory insurance against losses from all causes whatsoever in respect of all oil held in stock by them or in transit to customers.

3. The oil shall be sold at prices fixed by the Trade Commissioner and no sales shall be made below these prices without his special sanction. To meet the special conditions of the Canadian market, the oil shall if required be packed and supplied by the Trade Commissioner in bottles or tins of smaller capacity than 25 lbs. No oil shall be sold except in original containers bearing the seal of the Mysore Government which shall be affixed at the factory or at the place where the oil is packed and without being supported by a Certificate of Analysis

4. In the case of supplies of Sandalwood Oil, the purchasers shall be required to pay the amount of the invoice direct to the Government's bankers in Canada. Credit shall not be allowed for any period exceeding one month. The Government's bankers will advise the Company of the monies paid in

in by the purchasers from time to time.

5. In cases where Sandalwood Oil is delivered to purchasers in a consignment containing other products of the company, the purchasers may make payment to the company. For all such supplies the company shall undertake to remit such proceeds to Government bankers as they are realised from day to day under advice to the Trade Commissioner.

6. The Company shall watch the recovery of all monies due from purchasers within the time stipulated. It shall be liable for all monies becoming due on the sales effected by it and any credit allowed to - purchasers shall be at the risk of the company which shall not be entitled to raise any question of Bad Debts but shall guarantee all purchaser's accounts. (The Company shall remit to the Government's bankers all amounts outstanding on account of default in payment on the part of customers within six months after the date of sale.).

7. The Company shall maintain correct and complete accounts and records of all oil received and of sales, receipts, payments and other transactions concerning the same; and all books and - accounts and other writings relative to the matters aforesaid shall at all reasonable times during the period of agency and within six calendar months after the expiration or determination thereof be open to the inspection of the Trade Commissioner or any - authorised person appointed by him. The Trade - Commissioner or such other person shall have the right to copy out the same or any parts thereof.

8. The Company shall submit to the Trade Commi-

Commissioner complete monthly accounts of all transactions in such manner as may be prescribed by him.

9. The cost of advertising shall be borne by the Company.

10. The Company shall not sell or deal in any Sandalwood Oil other than that distilled and supplie by the Government. The Mysore Government shall not sell or deal in any Sandalwood Oil in Canada during the term of this Agreement except through the - Agency of the Company.

11. As remuneration for its services, the - Company shall be paid a commissionxx of 4½% (four and one half per cent) on the sale proceeds realised and credited to the Government. This commissionxx shall cover all charges and expenses whatsoever incurred in connection with the sale of the Government Sandalwood Oil in Canada. The Trade Commissioner will pay separately the cost of all audits and cables between Canada and London. The Trade Commissioner will pay commission and any expenses due to the Company on receipt of monthly accounts.

The commission paid to Bruce in Mysore is 5%. 4½% may be allowed in this circumstances explained by Trade Commr. Mysore 7.1131

12. The Agency shall be in force for a period of two years commencing from April 1st 1931 and may be continued thereafter by mutual consent.

13. The Company shall at its own expense furnish to the Government, the bond of a Surety Company approved by the Trade Commissioner guaranteeing the payment to the Government of any and all loss or damage not exceeding the total sum of thirty thousan dollars which the Government may at any time and from time to time suffer as the result of the

the failure of the Company duly to perform this contract in all respects.

14. This agency shall ipso facto determine (save in so far as the rights and remedies of the Government against the Company are concerned) upon the commission by the Company of any irregularity or fraud on the Government in connection with the business relating to this agreement or upon its failing to carry out any of the stipulations contained in this agreement.

15. Notwithstanding anything to the contrary, either of the parties hereto may give to the other three (3) calendar months' notice in writing of its intention to determine this agreement and on the expiration of such period, this agreement shall be wholly determined: without prejudice, however, to the rights acquired and liabilities incurred, if any, prior to the date of such termination under the terms thereof.

16. The Government shall, notwithstanding any provision to the contrary, have the power to terminate the agency in case the Company goes into liquidation, or becomes bankrupt, or goes into the hands of a Receiver, or when there is a material change in the management, ownership or policies of the Company which is not approved by the Government.

17. At the expiration of the term of the Agency under clause 12 or sooner determination thereof under clauses 14,15 or 16 of this agreement, the Company shall account to the Trade Commissioner, and deliver to him or his nominee all such Oil as may remain unsold

in its custody, together with all contracts and documents and copies of all accounts relating to th sale of Sandalwood Oil.

18. All questions or differences whatsoever which may at any time hereafter arise between the parties hereto touching these presents, or the subject - matter thereof, or arising out of or in relation thereto respectively, and whether as to construction or otherwise, shall first be referred to a Committee of two persons sitting in London, one to be nominated by each party. The decision of such Committee on all questions referred to them shall, if unanimous, be final and binding on both parties hereto: but in the event of such Committee not being unanimous, the said questions, with the re orts of the Committee thereon, the evidence recorded before them, and any further evidence that may be offered by either party shall be referred to an Umpire to be nominated by the Government of Mysore, whose decision on such questions and on the question as to by whom the cost of Arbitration shall be borne, shall be final and conclusive as against both parties hereto: and any payment to be made in accordance with the award of the Committee or of the Umpire, as the case may be, shall be made in Bangalore.

The parties hereby agree that this clause is a submission under the Mysore Arbitration Regulation of 1917, to which all the provisions of that Regulation shall apply, so far as applicable,

The Company hereby consents to submit itself to the jurisdiction of the Courts in Mysore in all matters relating to this agreement now required to be settled by arbitration: and agrees that a service of

of notice or summons duly sent by Registered Post to the address of the Company given above shall be valid, effective and binding.

The Company hereby consents that Judgment for any amounts found to be due from it by an award of the Committee or of the Umpire, or a Judgment by the Courts in Mysore may be entered against it in any Court, dominion or in any other country where the Company may be doing business upon proof of the award or Judgment as the case may be.

The interpretation of this contract and the rights and obligations under it of the parties - thereto, shall be determined in accordance with the law as in force in Mysore.

IN WITNESS WHEREOF the Trade Commissioner for Mysore in London on behalf of the Government of Mysore has hereunto set his hand, and W.J.Bush & Co. Inc., Canada have caused these presents to be - signed by it and its corporate seal to be hereunto affixed the day and the year first above written.

BML.3.

AN AGREEMENT made this ..... day of ..... 1931, between the Trade Commissioner for Mysore in London, (hereinafter called the Trade Commissioner), acting for and on benalf of the Government of His Highness the Maharaja of Mysore (hereinafter called the Government) of the one part, and W.J. Bush & Co., Incorporated, a Corporation organised and existing under the laws of the State of New York, manufacturing Chemists, with principal Office in New York City, U.S.A. (hereinafter called the Company) of the other part.

WHEREBY IT IS AGREED AS FOLLOWS :-

1. The Government hereby appoints the Company to act as its agents for the sale of the Government Sandalwood Oil in the Dominions of Canada, upon the terms and conditions hereinafter provided and the Company agrees to act as such agent upon the said terms and conditions.

2. The Sandalwood Oil shall be supplied to the Company by the Trade Commissioner either from India or London in original cases. The Trade Commissioner shall pay the freight and other charges of shipment to the port of Montreal or to Toronto, Winnipeg or Vancouver as well as Customs duty on -- import into Canada. The Companyshall arrange at its own expense to take delivery of the oil on board the steamer and warehouse the same, and to duly insure the stocks against all risks.

3. The Company shall be responsible to the Trade Commissioner for all the Sandalwood Oil supplied to them and shall effect full and satisfactory insurance against losses from all causes whatsoever in respect of all oil held in stock by them or in transit to customers.

4. The Oil shall be sold at prices fixed by the --- Trade Commissioner and no sales shall be made below these prices without his special sanction. To meet the special conditions of the Canadian market, the oil shall if require

required be packed and supplied by the Trade Commissioner in bottles or tins of smaller capacity than 25 lbs. No oil shall be sold except in original containers bearing the seal of the Mysore Government which shall be affixed at the factory or at the place where the oil is packed and without being supported by a Certificate of Analysis.

5 In the case of supplies of Sandalwood Oil, the purchasers shall be required to pay the amount of the invoice direct to the Government's Bankers in Canada. The Trade Commissioner will intimate to the Company the name of the bankers or other arrangements for receiving money on behalf of Government. Credit shall not be allowed for any period exceeding one month. The Government's Bankers will advise the Company of the monies paid in by the purchasers from time to time.

6 In cases where Sandalwood Oil is delivered to purchasers in a consignment containing other products of the company, the purchasers may make payment to the company. For all such supplies the company shall undertake to remit such proceeds to Government Bankers as they are realised from day to day under advice to the Trade Commissioner.

7. The Company shall watch the recovery of all monies due from purchasers within the time stipulated. It shall be liable for all monies becoming due on the sales affected by it and any credit allowed to purchasers shall be at the risk of the company which shall not be entitled to raise any question of Bad Debts but shall guarantee all purchaser's accounts. (The Company shall remit to the Government's Bankers all amounts outstanding on account of default in payment on the part of customers within six months after the date of sale.)

8. The Company shall maintain correct and complete accounts and records of all oil received and of sales, --- receipts, payments and other transactions concerning the -

the same; and all books and accounts and other writings relative to the matters aforesaid shall at all reasonable tim during the period of agency and within six calender months after the expiration or determination thereof be open to th inspection of the Trade Commissioner or any authorised person appointed by him. The Trade Commissioner or such other person shall have the right to copy out the same or any part thereof.

9. The Company shall submit to the Trade Commissioner complete monthly accounts of all transactions in such manner as may be prescribed by him.

10. The cost of advertising shall be borne by the -- Company.

11. The Company shall not sell or deal in any Sandalwood Oil other than that distilled and supplied by the -- Government. The Mysore Government shall not sell or deal in any Sandalwood Oil in Canada during the term of this -- agreement except through the Agency of the Company.

12. As remuneration for its services, the Company shall be paid a commission of 4 1/2% (four and one half per cent) on the sale proceeds realised and credited to the Government. This commission shall cover all charges and expenses whatsoever incurred in connection with the sale of the Government Sandalwood Oil in Canada. The Trade Commissioner will pay separately the cost of all audits and cables between Canada and London. The Trade Commissioner will pay -- commission and any expenses due to the Company on receipt of monthly accounts.

13. The Agency shall be in force for a period of two years commencing from April 1st 1931 and may be continued thereafter by mutual consent.

14. The Company shall at its own expense furnish to the Government, the bond of a Surety Company approved by the

the Trade Commissioner guaranteeing the payment to the -- Government of any and all loss or damage not exceeding the total sum of thirty thousand dollars which the Government may at any time and from time to time suffer as the result of the failure of the Company duly to perform this contract in all respects.

15. This Agency shall ipso facto determine (save in so far as the rights and remedies of the Government against the Company are concerned) upon the commission by the -- Company of any irregularity or fraud on the Government in connection with the business relating to this agreement or upon its failing to carry out any of the stipulations contained in this agreement.

16. Notwithstanding anything to the contrary, either of the parties hereto may give to the other three (3) calendar months' notice in writing of its intention to determine this agreement and on the expiration of such period, this agreement shall be wholly determined; without prejudice, however, to the rights acquired and liabilities incurred, if any, prior to the date of such termination under the terms thereof.

17. The Government shall, notwithstanding any provision to the contrary, have the power to terminate the --- agency in case the Company goes into liquidation, or becomes bankrupt, or goes into the hands of a Receiver, or when there is a material change in the management, ownership or policies of the Company which is not approved by the Government.

18. At the expiration of the term of the Agency under clause 12 or sooner determination thereof under clauses 14, 15 or 16 of this agreement, the Company shall account to the Trade Commissioner, and deliver to him or his nominee all such Oil as may remain unsold in its custody, together with all contracts and documents and copies of all accounts relating to the sale of Sandalwood Oil.

19. All questions or differences whatsoever which may

may at any time hereafter arise between the parties hereto touching these presents, or the subject matter thereof, or arising out of or in relation thereto respectively, and --- whether as to construction or otherwise, shall first be referred to a Committee of two persons sitting in London, one to be nominated by each party. The decision of such Committee on all questions referred to them shall, if unanimous, be final and binding on both parties hereto; but in the event of such Committee not being unanimous, the said questions, with the reports of the Committee thereon, the evidence recorded before them, and any further evidence that may be offered by either party shall be referred to an Umpire to be nominated by the Government of Mysore, whose decision on such questions and on the question as to by whom the cost of Arbitration shall be borne, shall be final and conclusive as against both parties hereto; and any ~~payment~~ anypayment to be made in accordance with the award of the Committee or of the Umpire, as the case may be, shall be made in Bangalore.

The parties hereby agree that this clause is a submission under the Mysore Arbitration Regulation of 1917, to which all the provisions of that Regulation shall apply, so far as applicable.

The Company hereby consents to submit itself to the jurisdiction of the Courts in Mysore in all matters relating to this agreement now required to be settled by arbitration: and agrees that a service of notice or summons duly sent by Registered Post to the address of the Company given above shall be valid, --- effective and binding.

The Company hereby consents that Judgment for any amounts found to be due from it by an award of the Committee or of the Umpire, or a Judgment by the Courts in Mysore may be entered against it in any Court, dominion or in any other country where the Company may be doing business upon proof of the award or Judgment as the case may be.

32

The interpretation of this contract and the rights and obligations under it of the parties thereto, shall be determined in accordance with the law as in force in Mysore.

IN WITNESS WHEREOF the Trade Commissioner for Mysore in London on behalf of the Government of Mysore has hereunto set his hand, and W.J. Bush & Co., Inc., Canada have caused these presents to be signed by it and its corporate seal to be --- hereunto affixed the day and the year first above written.

Draft as approved by Govt.

for Secretary to Government

Development Department

Mig.

GOVERNMENT OF MYSORE

ADDRESS FOR TELEGRAMS:
SANDAL
BANGALORE

CODE USED: "BENTLEY'S"

37

SANDALWOOD OIL FACTORY

Bangalore 30th Novr 193 1.

No.
Enc.

To

The Trade Commissioner for Mysore in London,
Grand Buildings,
Trafalgar Square,
LONDON, W.C.2.

Dear Sir,

Government have forwarded to me a draft copy of the agreement in respect of the Canadian Agency of Messrs. W.J. Bush & Co., Ltd., with their letter No.D.2574/S.O.F. 35-30-19 dated 26th November 1931, a copy of which is enclosed herewith. This draft agreement has been revised by the Government Advocate and approved by Government, who now requests that arrangements may be made to have the agreement formally executed without any further delay. The period of agency has been fixed for two years from 1st April 1931, and the agents will be allowed a commission of 4½% on the sale proceeds realised and credited to Government. The draft copy of the agreement as received from Government is also enclosed herewith. for necessary action

Yours faithfully,

(Sd). N. RAMA RAO.

DIRECTOR.

p.t.o.

S.O.F. 35-30-20

D 2087

DEVELOPMENT SECRETARY
4. DEC. 1931
2301
3.12.31
4/12/31

GEN. & REV. SECRETARIAT.
4 DEC. 1931
DEVELOPMENT BRANCH.

Copy forwarded with compliments to the Secretary to Govt., Development Department, with reference to his letter No.D.2574/ S.O.F. 35-30-19 dated 26th November 1931.

M Ramma Rao

DIRECTOR.